ALICE-HYDROGEN EUROPE COLLABORATION LAUNCH EVENT

Joining forces to help decarbonise road transport logistics

4th March 09.00 to 11.00 CET









Jorgo Chatzimarkakis Secretary-General of Hydrogen Europe

ALICE-HYDROGEN EUROPE COLLABORATION LAUNCH EVENT









How can the role of H2 trucks be stepped up on the EU's political agenda?



Hydrogen fuel cell trucks: paving the road to a carbon-neutral Europe, 5th March 2020







Joint call for the deployment of hydrogen fuel cell trucks

A needed shift towards a carbon-neutral society

Hydrogen is particularly suitable for long-haul trucks of over 16 t. For long-distance, hydrogen is expected to represent the most promising carbon-neutral solution. Hydrogen can also be a suitable solution for regional distribution and other applications requiring high energy use (e.g. refrigerated/garbage trucks).

We aim to make large-scale deployments of fuel cell trucks a reality soon, with precommercial series ready by 2025 and full commercialisation by 2030 and beyond: with 5,000-10,000 vehicles, and with up to 95,000 vehicles by 2030, in all segments. We estimate that we would need approx. 100 hydrogen refuelling stations by 2025 and 1000 stations by 2030 to fill these trucks.

We will strive to deliver low carbon, renewable hydrogen at a competitive cost at the nozzle. The fact that renewable electricity prices are going down is a sign in this direction. This is in line with the EU's ambition to work on developing a carbon-neutral society, in which not only the tank-to-wheel approach would be considered as is the case in current EU regulations.



Hydrogen supply chain together





Strategic Research and Innovation Agenda
Final Draft
July 2020

Clean Hydrogen for Europe Partnership preparation





How can the role of H2 trucks be stepped up on the EU's political agenda?



Hydrogen Europe



POSITION PAPER
ON THE ALTERNATIVE FUELS
INFRASTRUCTURE DIRECTIVE











Hydrogen Europe's Engagement with logistics end-users

Information sharing, business development, community building, advocacy

2019

Set up of of HE's Trucks WG
End-users survey
Invitation to end-users to join
Dec 2019 Trucks WG meeting
Joint letter with ACEA & IRU on
Hydrogen infrastructure

2020

Trucks WG

5th March FC truck event

1st October FC truck event with ACEA/IRU

Collaboration within the FCH JU truck study

2021

Trucks WG (110 companies, 220 members)

Collaboration with the ALICE platform

Role of European Clean Hydrogen Alliance

IPCEIs

Growing number of bilateral discussions







Valérie Bouillon-Delporte President of Hydrogen Europe Michelin

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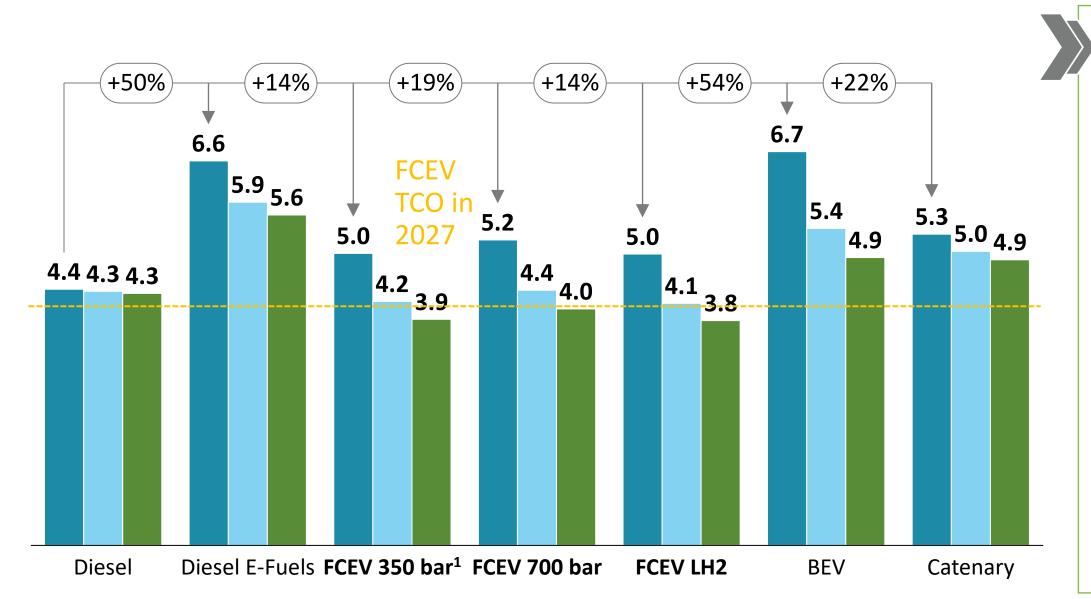


From a TCO perspective, FCH HDT can become cost-competitive with Berger diesel by 2027 if production volumes are ramped up swiftly



High-level TCO assessment – Use case I [EUR ct/tonne-km; 1st & 2nd life]

1 Use case I – Tractor 4x2, 140,000 km annual mileage



- > FCH trucks for use case I have a cost premium of up to ~19% in 2023 compared to diesel and could become cheaper implemented at scale
- > FCH truck technologies can be competitive than more the alternatives Diesel E-Fuels, BEV and catenary on a tonne-km basis
- > When considering 1st and 2nd life, a significant cost down potential for FCEV at scale exists

Hydrogen



TCO difference versus alternatives uroparchitecture potential length regulation adjustments required.

2) The technical maturity is at a very early stage and needs to be demonstrated in a truck Source: Roland Berger

Coalition Statement on the deployment of hydrogen trucks: Up to 100,000 trucks from 2030 onwards

Coalition statement signed by the whole value chain on 23 November 2020; signatories foresee that up to 100,000 hydrogen-powered trucks and 1,500 stations will be deployed by 2030

Vehicle OEMs

DAIMLER







IVECO

TOYOTA



Technology providers











BOSCH













Groon GT Intelligent Energy



Infrastructure & H₂ providers

















engie

EWE

hynamics





Truck operators / **Logistics users**







BMW









Unilever























Very positive reaction from Commissioner Vălean

"I would like to applaud your coalition's commitment [...] we need this kind of impulse in parallel to the AFID revision which will be likewise ambitious. The study you presented today is valuable because it makes a compelling case for FCH trucks as an upcoming zero emission alternative"

"H2 and FC are sure to have a leading role and the fact that the EU is a technological leader in this area will help."

"The next step is to make H2 a real option for coaches and lorries, long distance road haul is challenging to decarbonise and H2 provides a promising way for that. But we need to move quickly from pilot tests to demonstration to make the technology available from a commercial point of view "

Adina Valean, Commissioner for transport, 23 November 2020







The industry is getting ready

15 December 2020

H2Accelerate – new collaboration for zero emission hydrogen trucking at mass-market scale

Air Liquide will build the first high-pressure hydrogen refueling station for long-haul trucks Europe

OMV and Post sign MoU for green hydrogen in heavy goods transport

- OMV & Post: Partnership to promote production, infrastructure and integr tion in existing fleet and reduce CO2
- Intention is for first use in Austria to be achieved by 2023 at the latest
- Goal: 2,000 HGVs powered by green-hydrogen fuel cells by 2030



PRESS RELEASE 07 July 2020

Air Liquide and Port of Rotterdam Authority: hydrogen road transport

Air Liquide and the Port of Rotterdam Authority announce the launch of a jointly created initiative, which aims at enabling 1,000 hydrogen-powered zero-emission trucks on the roads connecting the Netherlands, Belgium, and West Germany by 2025. Several partners representing the whole

Switzerland's Lucerne **Region Opens Its First Hydrogen Refuelling Station** In Rothenburg



All new trucks sold must be fossil free by 2040, agree truck makers and climate researchers



Brussels/Potsdam, 15 December 2020 - In an unprecedented science-backed statement, Europe's truck manufacturers have concluded that by 2040 all new trucks sold need to be fossil free in order to reach carbon-neutrality by 2050. It will be possible to meet this target provided the right charging/refuelling infrastructure is built and a coherent policy framework is put into place, including comprehensive CO2 pricing to drive the transition.

> MAN Truck & Bus To Focus On **Hydrogen-Powered Trucks**

October 22, 2020

ElringKlinger And VDL Conclude **Fuel Cell Partnership**

Hydrogen Europe

November 13, 2020



François-Régis le Tourneau Chairman, ALICE Platform

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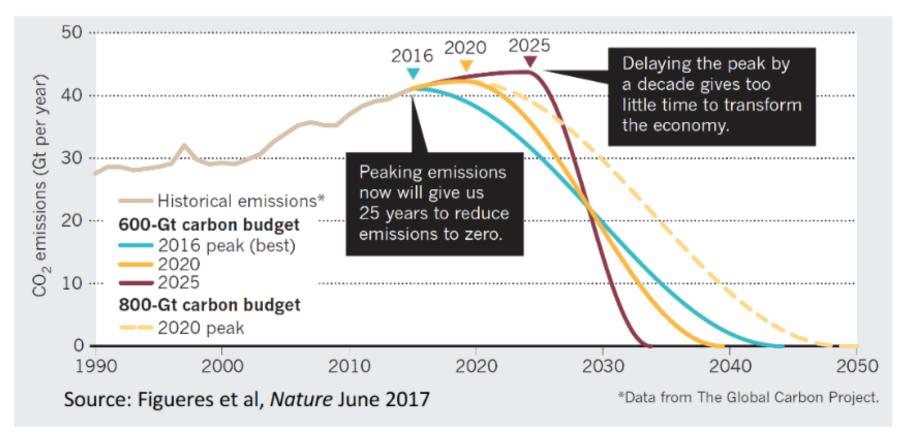
ALICE membership is bringing an holistic approach → All key logistics stakeholders represented!

Type of Organization	Members	EU/International Associations
Shippers & Retail	P&G L'ORÉAL proyemus Atlas Copco Unilever	ESC ELUPEG (GS)1
Logistics Service Providers, Courier and Postal operators & Freight Forwarders	## SENTINGER WEISS GEODIS BORUSAN FM > LOGISTIC Posteitaliane Somman S	CLECAT CLECAT CLECAT CLECATION CL
Ports, Hubs, Intermodal terminals & Transport Infrastructure	Rijkwaterstaat Anterop of Infrastructure Anteroport Feed Estate TRAFIKVERKET INTERPORTO BOLOGNA FOR CENERALI Real Estate FOR SLC Sustainable Logistics Chain HUTCHISONPORTS ECT ROTTERDAM Port de Barcelona Autoritad Purture de Valencia Autoritad Purt	INE SURPORT The federation of Compete Point Operators and Norminals. European Platform
Transport and industry vehicles, packaging & material handling	VOLVO SCANIA TEVVA PONERA LOGIFRUIT KIONT	eucar EUROPEAN COUNCIL FOR AUTOMOTIVE PAD
Information and Communication Technologies & Consultancy	MARLO SILENT SENSORS CIGONATT	ERTICO LEAN & GREEN EUROPE
Regional & National Logistics Clusters & Associations	VIL VEREIN NETZWERK LOGISTIK CLOSER DELINOWA EffizienzCluster LogistikRuhr AirCargoBelgium Logistop SESMAD CPLSS LOGISTICS	Smart Freight Centre
Research and technology Centers	Fraunhofer MIL COR CATAPULE CATAPUL	ectri ELA- EUROPEAN LOGISTICS ASSOCIATION
European Technology Platforms /PPPs	WATERBORNE SOURCE OF MALIFECTUS ERRAC The Europeah Rall Research Advisers Council ERRAC The Europeah Rall Research Advisers Council	
Member States and innovation Funding*	Department for Transport The Government for The Grand DUCHY OF LUXEMBOURG Whistory of Infrastructure and the Environment of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Government of The Grand DUCHY OF LUXEMBOURG Whistory of The Grand DUCHY OF LUXE	

The challenge in perspective: sense of urgency

Carbon Budgeting

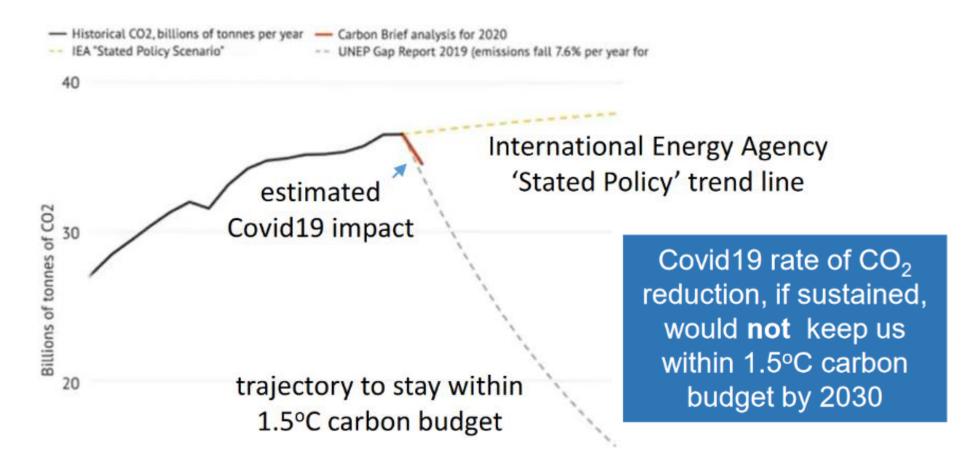
Need to stay within tight carbon budgets to limit temperature rise to 1.5-2.0°C



https://bit.ly/2WGTINT

Need to embed concept of carbon budgeting into logistics decarbonisation strategies

Extract from Zero Carbon Logistics (McKinnon CILT conference June 2020)



Source: Carbon Brief https://bit.ly/2ycB1ok

2030

2020

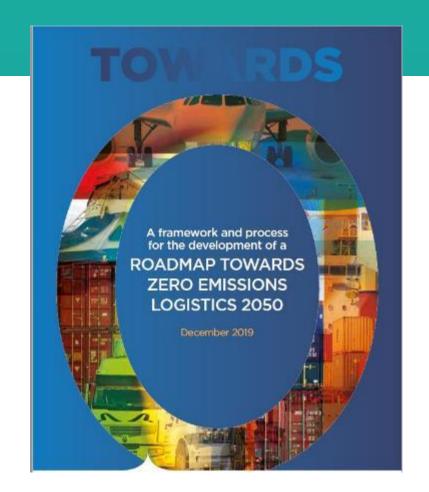




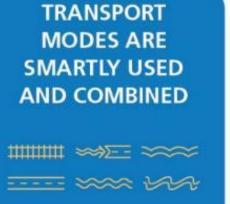
10

2010

Towards zero emissions logistics 2050 Roadmap



FREIGHT DEMAND GROWTH IS MANAGED



FLEETS AND
ASSETS ARE
SHARED AND
USED TO THE MAX



FLEETS AND
ASSETS ARE
ENERGY EFFICIENT



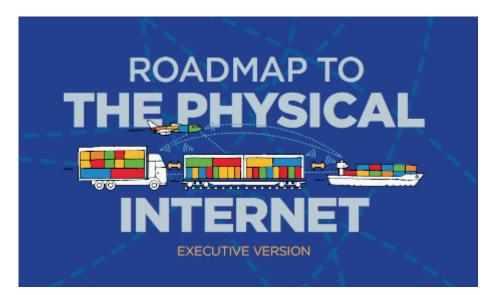
FLEETS AND ASSETS
USE LOWEST
EMISSIONS ENERGY
SOURCE FEASIBLE

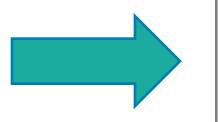






<u>Link</u> to the document







Technology and Infrastructure readiness will take time

Making assets transition affordable!

<u>Link</u> to the document



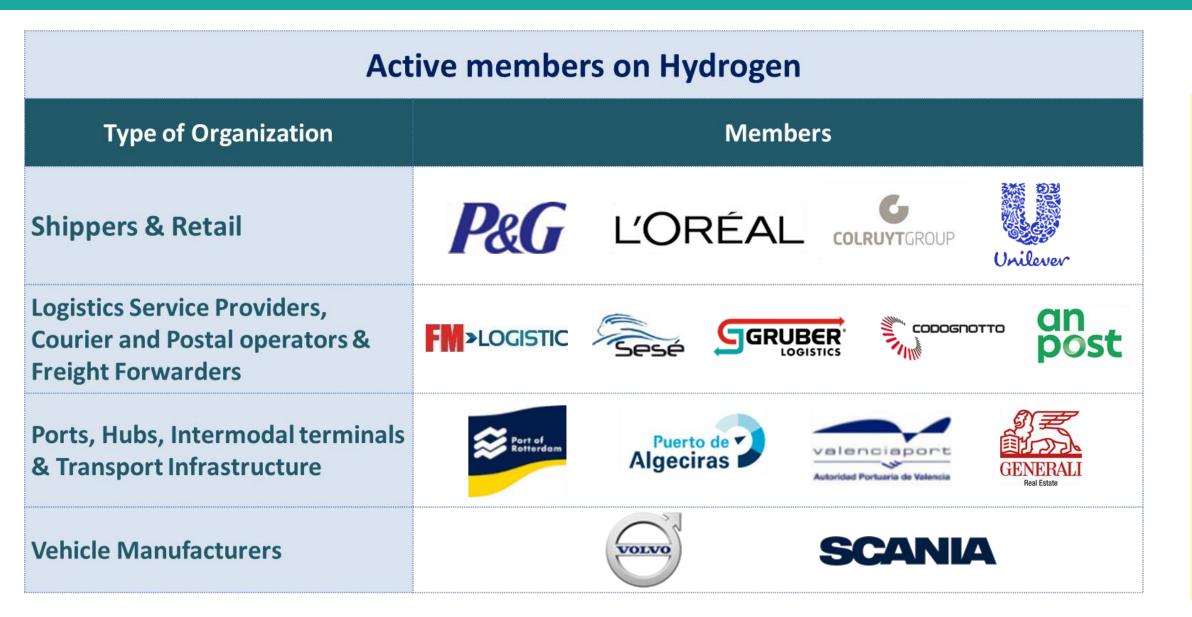


Focus on short-medium term: What we need to do now

		Timeframe		
		Short (today–2022)	Medium (2023–2030)	Long (2031–2050)
GHG Emissions Reduction Impact	High>20%	• Electric/hybrids urban	The aim is to get impact earlier	Hydrogen and Hydrogen related fuels
	Medium 10-20%		• Electric/hybrids long-haul	• Ammonia (maritime shipping)
	Low<10%	 Cleaner diesel CNG/bioLNG Biofuels (vehicles) Solar power (logistics sites) 	• Biofuels (planes/ships)	



Fuel cells and hydrogen



Relevant activities:

- Part of the Advisory Board of the FCH HDT study
- Support members to be part of the Advisory Board (8 members)
- Case studies from ALICE members included
- Link with relevant initiatives: HE / EC /partnerships
 - 2ZERO HE partnership

If you want to go fast, go alone

If you want to go far, go together









Fernando Liesa Secretary General

fliesa@etp-alice.eu

ALICE SECRETARIAT

Avenue Jacques Brel 38/0 BE-1200 Brussels

info@etp-alice.eu

www.etp-alice.eu



Sabrine Skiker

EU Policy Manager – Land transport

s.skiker@hydrogeneurope.eu

HYDROGEN EUROPE SECRETARIAT

Avenue de la Toison d'Or 56-60 BE-1060 Brussels

secretariat@hydrogeneurope.eu

+32 (0) 2 540 87 75







www.hydrogeneurope.eu